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January 9, 2012

Mr. Frank Petrov  
BCS Website Services  
PO Box 36406  
Richmond, VA 23235

Dear Frank:

On behalf of the entire EDL team, I write to thank you for the outstanding web site you designed and brought on-line for our firm in 2012.

Having initially worked with another web site design company which did not ultimately pan out well, our firm interviewed and received proposals from a number of proven firms prior to selecting BCS. Fundamentally, we sought a professional, comprehensive, cohesive, easy-to-use, fantastic-looking web site and you delivered. All of our requirements and desires were successfully integrated into our web site and your experience and expertise created an outcome that our customers, old and new, deem superb. EDL agrees - we could not have had better results.

Also, once launched, your responsive, timely follow-on work as we needed to quickly modify and add information was/is greatly appreciated!

In addition, we elected to use BSC hosting services and that has turned out very well. Having our web site running smoothly 24/7 and your vigilance ensuring same are invaluable.

EDL will continue to highly recommend BSC to folks who ask us where to head for design and creation of an outstanding web site at a reasonable price.

We wish you all the very best for the continued success of your innovative, dynamic company and again, many, many thanks for a job well done.

Best regards,

Stephen B. Patterson  
Director of Marketing and Sales



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